**BCWS Cash Flow Statement -July 2011** 

% of Fiscal Year Completed:		8.3%	
WATER FUND	<b>Budget 11-12</b>	Jul-11	% Collected
REVENUES:			
Rate & Service Charge Revenue	8,237,558	728,012	8.8%
Impact Fees	438,750	64,800	14.8%
Connection Fees	577,500	46,200	8.0%
Other Revenues	97,000	4,482	4.6%
NON-OPERATING REVENUES:			
Gain(Loss) on Sale of Assets	94,540	-	0.0%
TOTAL REVENUES	9,445,348	843,494	8.9%
<b>EXPENDITURES:</b>	<b>Budget 11-12</b>	Jul-11	% Spent
Personnel Costs	2,627,653	184,690	7.0%
Contractual Services	495,100	23,766	4.8%
Total Maintenance & Repairs	757,555	22,787	3.0%
Total Utilities	1,086,485	107	0.0%
<b>Total Office Expenses</b>	419,379	32,361	7.7%
Total Insurance	105,000	11,773	11.2%
Total Other Expenses	70,680	-	0.0%
Total OPERATING Expenditures	5,561,852	275,484	5.0%

SEWER FUND	<b>Budget 11-12</b>	Jul-11	% Collected	<b>Budget 10-11</b>	Jul-10	
<b>REVENUES:</b>						
Rate & Service Charge Revenue	23,655,757	1,905,004	8.1%	23,220,084	1,918,895	
Impact Fees	812,500	110,000	13.5%	1,457,270	62,500	
Connection Fees	1,000,000	61,200	6.1%	1,200,000	94,800	
Other Revenues	608,700	41,614	6.8%	573,460	9,137	
NON-OPERATING REVENUES:						
Interest Income	100,000	9,477	9.5%	150,000	14,259	
Gain(Loss) on Sale of Assets	145,800	-	0.0%	88,815	14,824	
TOTAL REVENUES	26,322,757	2,127,294	8.1%	26,689,629	2,114,415	
<b>EXPENDITURES:</b>	<b>Budget 11-12</b>	Jul-11	% Spent	Budget 10-11	Jul-10	
Personnel Costs	6,066,588	478,295	7.9%	6,073,012	290,926	
Contractual Services	1,478,536	53,102	3.6%	1,570,146	62,959	
Total Maintenance & Repairs	2,249,508	122,721	5.5%	2,001,060	53,531	
Total Utilities	1,669,587	621	0.0%	1,201,780	157	
<b>Total Office Expenses</b>	824,318	82,209	10.0%	836,483	24,593	
Total Insurance	140,000	15,698	11.2%	140,000	99	
Total Other Expenses	110,740	4,056	3.7%	128,640	4,636	
Total OPERATING Expenditures	12,539,277	756,701	6.0%	11,951,121	436,901	

WATER & SEWER FUND	<b>Budget 11-12</b>	Jul-11	% Collected	<b>Budget 10-11</b>	Jul-10	% Collected
REVENUES:						
Rate & Service Charge Revenue	31,893,315	2,633,016	8.3%	30,869,119	2,628,720	8.5%
Impact Fees	1,251,250	174,800	14.0%	1,857,270	69,250	3.7%
Connection Fees	1,577,500	107,400	6.8%	1,900,000	138,900	7.3%
Other Revenues	705,700	46,095	6.5%	704,500	12,417	1.8%
NON-OPERATING REVENUES:						
Interest Income	100,000	9,477	9.5%	232,330	14,259	6.1%
Gain(Loss) on Sale of Assets	240,340	-	0.0%		14,824	
TOTAL REVENUES	35,768,105	2,970,788	8.3%	35,563,219	2,878,370	8.1%
<b>EXPENDITURES:</b>	<b>Budget 11-12</b>	Jul-11	% Spent	<b>Budget 10-11</b>	Jul-10	% Spent
Personnel Costs	8,694,241	662,985	7.6%	8,699,656	412,454	4.7%
Contractual Services	1,973,636	76,868	3.9%	2,090,762	100,035	4.8%
Total Maintenance & Repairs	3,007,063	145,508	4.8%	2,702,596	91,115	3.4%
Total Utilities	2,756,072	728	0.0%	2,304,730	4,091	0.2%
Total Office Expenses	1,243,697	114,569	9.2%	1,211,550	81,312	6.7%
Total Insurance	245,000	27,471	11.2%	245,000	173	0.1%
Total Other Expenses	181,420	4,056	2.2%	208,020	4,636	2.2%
Total OPERATING Expenditures	18,101,129	1,032,185	5.7%	17,462,314	693,816	4.0%

SOLID WASTE	<b>Budget 11-12</b>	Jul-11	% Collected	<b>Budget 10-11</b>	Jul-10	% Collected
REVENUES:				_		
Landfill User Fee Revenue	7,838,500	42,961	0.5%	7,906,050	33,932	0.4%
Salvage Revenue	94,500	72,795	77.0%	74,500	-	0.0%
Grant Revenue	60,000	10,857	18.1%	55,000	-	0.0%
Tipping Fees	1,365,475	118,096	8.6%	1,170,960	150,049	12.8%
Total Other Revenues	502,355	230	0.0%	341,120	23,010	6.7%
NON-OPERATING REVENUES:				_		
Interest Income	60,000	4,338	7.2%	85,000	-	0.0%
Gain(Loss) on Sale of Assets	86,000	-	0.0%	140,000	22,950	16.4%
TOTAL REVENUES	10,006,830	249,276	2.5%	9,772,630	229,941	2.4%
<b>EXPENDITURES:</b>	<b>Budget 11-12</b>	Jul-11	% Spent	Budget 10-11	Jul-10	% Spent
Personnel Costs	3,898,136	289,159	7.4%	3,881,971	190,438	4.9%
Contractual Services	749,368	32,430	4.3%	997,865	40,301	4.0%
Total Maintenance & Repairs	2,269,274	74,676	3.3%	2,021,075	56,325	2.8%
Total Utilities	117,680	-	0.0%	115,200	-	0.0%
Total Office Expenses	315,390	22,404	7.1%	259,334	17,792	6.9%
Total Insurance	105,000	22,058	21.0%	105,000	74	0.1%
Total Other Expenses	67,180	291	0.4%	76,580	-	0.0%
<b>Total OPERATING Expenditures</b>	7,522,028	441,019	5.9%	7,457,025	304,930	4.1%

## **BCWS Cash Flow Statement -July 2011**

% of Fiscal	Vear	Completed.
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8.3%

WATER FUND	Budget	Year-to-Date	% Collected
REVENUES:			
Rate & Service Charge Revenue	8,237,558	728,012	8.8%
Impact Fees	438,750	64,800	14.8%
Connection Fees	577,500	46,200	8.0%
Other Revenues	97,000	4,482	4.6%
NON-OPERATING REVENUES:			
Gain(Loss) on Sale of Assets	94,540	-	0.0%
TOTAL REVENUES	9,445,348	843,494	8.9%
EXPENDITURES:	Budget	Year-to-Date	% Spent
Personnel Costs	2,627,653	184,690	7.0%
Contractual Services	495,100	23,766	4.8%
Total Maintenance & Repairs	757,555	22,787	3.0%
Total Utilities	1,086,485	107	0.0%
Total Office Expenses	419,379	32,361	7.7%
Total Insurance	105,000	11,773	11.2%
Total Other Expenses	70,680	-	0.0%
<b>Total OPERATING Expenditures</b>	5,561,852	275,484	5.0%
NON-OPERATING EXPENDITURES:			
Annual Appropriation for CIP	79,505	_	0.0%
Capital Reserve (R&R)	281,531	_	0.0%
Capital Expenditures	336,785	_	0.0%
Bond-Principal Expense	1,855,500	_	0.0%
Bond-Interest Expense	2,482,847	-	0.0%
Total NON-Operating Expenditures	5,036,168	-	0.0%
TOTAL EXPENDITURES	10,598,020	275,484	2.6%
Notes:			
Personnel includes salaries, taxes, retirement, insurar	nce, travel & education	on	
2) Bond principal & interest is paid in Dec & June			
2) Zona principal co iniciose is para in Zoo co cano	Jul-10	Jul-11	% Chg
# of Water Customers-Commercial	765	780	2.0%
# of Water Customers-Residential	17,793	18,431	3.6%
Total # of Water Customers	18,558	19,211	3.5%
2002 1 01 11 0102		,	
	FY 2010	FY 2011	% Chg
Avg # of Water Customers for FY-Comm.	770	780	1.3%
Avg # of Water Customers for FY-Res.	18,026	18,431	2.2%
Total Avg. # of Water Customers	18,796	19,211	2.2%
*FY10 is a running average as of this month			

# BCWS Cash Flow Statement -July 2011 % of Fiscal Year Completed:

8.3%

% of Fiscal Year Completed:		8.3%	
SEWER FUND	Budget	Year-to-Date	% Collected
REVENUES:			
Rate & Service Charge Revenue	23,655,757	1,905,004	8.1%
Impact Fees	812,500	110,000	13.5%
Connection Fees	1,000,000	61,200	6.1%
Other Revenues	608,700	41,614	6.8%
NON-OPERATING REVENUES:			
Interest Income	100,000	9,477	9.5%
Gain(Loss) on Sale of Assets	145,800	-	0.0%
TOTAL REVENUES	26,322,757	2,127,294	8.1%
EXPENDITURES:	Budget	Year-to-Date	% Spent
Personnel Costs	6,066,588	478,295	7.9%
Contractual Services	1,478,536	53,102	3.6%
Total Maintenance & Repairs	2,249,508	122,721	5.5%
Total Utilities	1,669,587	621	0.0%
Total Office Expenses	824,318	82,209	10.0%
Total Insurance	140,000	15,698	11.2%
Total Other Expenses	110,740	4,056	3.7%
<b>Total OPERATING Expenditures</b>	12,539,277	756,701	6.0%
NON-OPERATING EXPENDITURES:			
Annual Appropriation for CIP	205,000	_	0.0%
Capital Reserve (R&R)	656,906	_	
Capital Expenditures	1,127,822	_	0.0%
Bond-Principal Expense	4,625,696	-	0.0%
Bond-Interest Expense	6,013,262	5,771	0.1%
Total NON-Operating Expenditures	12,628,686	5,771	0.0%
TOTAL EXPENDITURES	25,167,963	762,472	3.0%
Notes:  1) Personnel includes salaries, taxes, retirement, insurant 2) Bond principal & interest is paid in Dec & June	nce, travel & education	ı	
	Jul-10	Jul-11	% Chg
# of Sewer Customers-Commercial	1,150	1,146	-0.3%
# of Sewer Customers-Residential	29,587	30,271	2.3%
# of Hanahan Sewer Customers	3,961	3,969	0.2%
Total # of Sewer Customers	34,698	35,386	2.0%
	,	,	

		,	
# of Hanahan Sewer Customers	3,961	3,969	0.2%
Total # of Sewer Customers	34,698	35,386	2.0%
	FY 2010	FY 2011	% Chg
Avg # of Sewer Customers for FY-Comm	1,150	1,146	-0.3%
Avg # of Sewer Customers for FY-Res	29,866	30,271	1.4%
Avg. # of Hanahan Customers	3,961	3,969	0.2%
Total Avg. # of Sewer Customers	34,977	35,386	1.2%
*FV10 is a running average as of this month			

<sup>\*</sup>FY10 is a running average as of this month

BCWS Cash Flow St	tatement -July	2011		
% of Fiscal Year Completed:		8.3%		
WATER & SEWER FUND	Budget	Year-to-Date	% Collected	
REVENUES:				Note#
Fee & Service Charge Revenue	31,893,315	2,633,016	8.3%	
Impact Fees	1,251,250	174,800	14.0%	
Connection Fees	1,577,500	107,400	6.8%	
Other Revenues	705,700	46,095	6.5%	
NON-OPERATING REVENUES:				
Interest Income	100,000	9,477	9.5%	
Gain(Loss) on Sale of Assets	240,340	-	0.0%	
TOTAL REVENUES	35,768,105	2,970,788	8.3%	
EXPENDITURES:	Budget	Year-to-Date	% Spent	
Personnel Costs	8,694,241	662,985	7.6%	1
Contractual Services	1,973,636	76,868	3.9%	1
Total Maintenance & Repairs	3,007,063	145,508	4.8%	
Total Utilities	2,756,072	728	0.0%	
Total Office Expenses	1,243,697	114,569	9.2%	
Total Insurance	245,000	27,471	11.2%	
Total Other Expenses	181,420	4,056	2.2%	
Total OPERATING Expenditures	18,101,129	1,032,185	5.7%	
NON-OPERATING EXPENDITURES:				
Annual Appropriation for CIP	284,505		0.0%	
Capital Reserve (R&R)	938,437	-	0.0%	
Capital Expenditures	1,464,607	-	0.0%	
Bond-Principal Expense	6,481,196	-	0.0%	2
Bond-Interest Expense	8,496,109	5,771	0.0 %	2
Total NON-Operating Expenditures	17,664,854	5,771 5,771	0.1 /8	2
F. C.	, ,- <del>-</del>	-, -		

## TOTAL EXPENDITURES Notes:

1) Personnel includes salaries, taxes, retirement, insurance, travel & education

<sup>2)</sup> Bond principal & interest is paid in Dec & June.

	Jul-10	Jul-11	% Chg
# of Water & Sewer Customers-Commercial	1,519	1,527	0.5%
# of Water & Sewer Customers-Residential	35,608	36,477	2.4%
# of Hanahan Sewer Customers	3,961	3,969	0.2%
Total # of Water & Sewer Customers	41,088	41,973	2.2%
	FY 2010	FY 2011	% Chg
Avg # of Water & Sewer Cust for FY-Comm	1,524	1,527	0.2%
Avg # of Water & Sewer Cust for FY-Res	35,931	36,477	1.5%
Avg. # of Hanahan Customers	3,961	3,969	0.2%

35,765,983

41,416

1,037,956

2.9%

1.3%

\*FY10 is a running average as of this month

Total Avg. # of Water & Sewer Customers

### 27,268,338.00 **Current Unreserved Cash Balance:**

<sup>3)</sup> All solid waste expense is paid through water & sewer flow through account and reimbursed from solid waste. Water and Sewer cash balance often appears lower than actual due to the outstanding "due from" transaction from Solid Waste

## **BCWS Cash Flow Statement -July 2011**

% of Fiscal Year Completed

8.3%

SOLID WASTE FUND	Budget	Year-to-Date	% Collected
REVENUES:			
Landfill User Fee Revenue	7,838,500	42,961	0.5%
Salvage Revenue	94,500	72,795	77.0%
Grant Revenue	60,000	10,857	18.1%
Tipping Fees	1,365,475	118,096	8.6%
Total Other Revenues	502,355	230	0.0%
NON-OPERATING REVENUES:			
Interest Income	60,000	4,338	7.2%
Gain(Loss) on Sale of Assets	86,000		0.0%
TOTAL REVENUES	10,006,830	249,276	2.5%
EXPENDITURES:	Budget	Year-to-Date	% Spent
Personnel Costs	3,898,136	289,159	7.4%
Contractual Services	749,368	32,430	4.3%
Total Maintenance & Repairs	2,269,274	74,676	3.3%
Total Utilities	117,680	-	0.0%
Total Office Expenses	315,390	22,404	7.1%
Total Insurance	105,000	22,058	21.0%
Total Other Expenses	67,180	291	0.4%
Total OPERATING Expenditures	7,522,028	441,019	5.9%
NON-OPERATING EXPENDITURES:			
Annual Appropriation for CIP	-	-	
Capital Expenditures	734,849	127,608	17.4%
Bond-Principal Expense	1,443,293	-	0.0%
Bond-Interest Expense	288,422	-	0.0%
Total NON-Operating Expenditures	2,466,564	127,608	5.2%
TOTAL EXPENDITURES	9,988,592	568,626	5.7%

## **Notes:**

- 1) Historically receive majority of user fee payments with majority of property tax payments at calendar year end.
- 2) Personnel includes salaries, taxes, retirement, insurance, travel & education
- 3) Bond Principal & Interest is paid in Dec & June

	Jul-10		Jul-11	% Chg
MSW & Special Waste	\$ 442	,352 \$	413,104	-6.6%
C&D	\$ 59	,054 \$	44,095	-25.3%
Yard Debris	\$ 9	,532 \$	11,303	18.6%
Tires	\$ 1	,813 \$	2,257	24.5%
Allocation Amount	\$ (362	,704) \$	(352,665)	-2.8%
Revenue less Allocation	\$ 150	,047 \$	118,094	-21.3%
	Jul-10		Jul-11	% Chg
MSW & Special Waste		,649	Jul-11 11,459	<u>% Chg</u> -16.0%
MSW & Special Waste C&D	13	,649		
•	13 3	,	11,459	-16.0%
C&D	13 3	,253	11,459 3,817	-16.0% 17.3%

## **Current Cash Balance:**

\$ 7,160,605

- 1) Cash balance will be reduced by Debt Service Payments due in June & Dec
- 2) All solid waste expense is paid through water & sewer flow through account and reimbursed from solid waste. Water and Sewer cash balance often appears lower than actual due to the outstanding "due from" transaction from Solid Waste
- 3) Increase in Special Waste is due to Contaminated Soil coming into the landfill